## Process Management Workshop

## Day 1

Presentation 1: Latent Processes Introduction, Workshop Scope

Task 1: Enumerate issues of TA implementation: which tasks

All or groups whose function

brainstorming what role

board

Task 2: List future choices in the project: - technologies

All - experts quided discussion - products

board

Presentation 2: Latent Content Process, knowledge components for KM

in firms versus in TA, exercise for tacitness

Task 3: Elaborate examples for tacit contributions, differences

between parties and professions

All or groups, brainstorming

Task 4: Latent Content Process discussion

All, guided discussion, challenge participants that they can not fully explain their tacit differences, example is instrumental core more

tacit than sociocultural ends?

Results 1: Tentative list of content embeddedness and contributions

participants hide some assumptions about others' failure to grasp embeddedness, but they want to follow the progress made and see

what changes this entails

Task 5: Classify the implications of the choices in Task 2 according to

the types of knowledge concerned

All, guided discussion, as far as possible use the notes from the board to regroup choices and content embeddedness allowing for

duplication and ambiguity

Results 2: List of components which shape the latent content process and

the project parameters which most directly affect this process, tentative review of some Terms of Reference

 $participants\ reinterpret\ embeddedness\ after\ considering\ future$ 

choices (as professional differences reappear)

- Presentation 3: Latent Exchange Process, political, economic and social issues of the region's position in a globalized world, trade strategy, MNCs, dependency or opportunity
- Task 6: Classify the choices in the near future (Task 2) according to their contribution to the local region's position

  All or groups

  brainstorming
- Task 7: Latent Exchange Process discussion, social learning, exchange pattern as habitus, can TA shift from an endo or exo-social pattern? is there a need for local strategy?

  guided discussion,

  let participants seize that individual views are within a small set of contested interpretations which every TA project reproduces
- Results 3: Description of common views on issues of local / global and foreign / local stakes, list of parameters which reflect these stakes (whether knowledge, product or expert-related) views on influencing these stakes are weaker than on stakes
- Task 8: Compare content experiences with exchange experiences described so far, is it more the embeddedness or rather individual necessity which has influenced a specific task?

  if conflicts between groups challenge the workshop programme, the remaining tasks are then redefined
- Presentation 4: Latent Interface Process, divers formats of rhetoric attempts to change interfaces in similar projects
- Task 9: Latent Interface Process discussion, perhaps the current implementation dynamics can be described guided discussion, let participants reconstruct recent interface changes, and relate these to formats presented
- Task 10: List the parameters most relevant for the Interface Process brainstorming because differences in views are not addressed
- Results 4: Examples of attempts to change the project dynamics and initial feedback from all what has been the outcome
- Task 11: Review all lists of modifications of project parameters